



J. CAMPBELL / ROU 1610 PROMOTIONAL COORDINATOR

8899 MAIN STREET WILLIAMSVILLE, NY 14221 (716) 634-4179 FAX (716) 634-3145

March 24, 1998

RJR Account #194040 Ms. R. Fairbanks FINKLE DIST., INC.

MAY: WINSTON .70¢ OFF 2-PACKS / TEAR TAPE PROMOTION #800266

Dear Ruth:

WINSTON.70¢ OFF 2-PACKS SPECIAL OFFER TEAR TAPE PRODUCT has been ordered (see quantities listed below), as well as 210 SKUs of preassembled Counter Displays (Item #541085) to pack the above promotion for your participating retail accounts. All additional pertinent promotional information is listed below:

#/ (6M) Cases

| Promoted Product | Brand Styles | UPC Code |
|---------------------|-------------------|-------------|
| 14 | Winston FF Box | 12300-25252 |
| 14 | Winston Light Box | 12300-25253 |

Product / Premium Arrival: April 13, 1998

Ship Date to Retail: Week of: April 27, 1998

Displays (Item #541085)

SKU CUBE: 1.7500

SKU WT (w/o Product): 3.7500 lbs

Retail Sales Offer per Sku: 20 units

Billing per Sku: 4 Full Price Cartons

EFT \$ Amount: \$7,868.03

-2-MAY .70¢ 2-Pack Tear Tape FINKLE DIST., INC.

Promotion Description:

Utilize 40-Pack Shipper Display. Place 2 packs in each sleeve (20 2-pack offers per Display) and ship to retail. Each Shipper Display should contain 20 2-Pack units; 2 cartons each: Winston FF Box and Winston Light Box.

SHIP NUMBER OF DISPLAYS AS INDICATED ON THE ATTACHED CUSTOMER LIST SEE ENCLOSED WHOLESALER PACKING INSTRUCTIONS

A list of accounts authorized to receive packed displays is attached. RJR will reimburse you \$28.00 per <u>live 12M</u> case for all displays packed and shipped to retail on a timely basis. This equates to <u>\$392.00</u> (14 (12M) case(s) @ \$28.00). Payment will be made as soon as possible once verification is received that all displays have been shipped to retail.

As always, thanks for your assistance in the marketing of our products.

Sincerely,

Judy

J. Campbell

Promotional Coordinator / 1610

/ic

cc: R. Tanchyk L. E. MacWilliams

Note to RJR Manager:

Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

W70C-MAY.DOC

VALUE ADDED PROMOTIONS 2ND QTR.'98

May WINSTON .70/2 PK

(70 cents off 2 packs)

STEPS

1. Open WINSTON .70/2 PK shipping case. Remove cardboard insert.

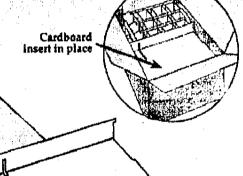
2. Place 2 packs of Winston "Special Offer" Tear Tape product (same brand style) in each sleeve. Promotional product is in white cartons, utilize 2 cartons FF Box and 2 cartons LT Box.

WINSTON 70¢ Off 2 Packs

3. Place cardboard insert back into case.

4. Fold display header card down.5. Close and tape case.

6. Ship to retailer.



Cardboard insert removed



| Brand Style | | | |
|-------------------------|--|--|---|
| Number of Cartons | | | · |

WORKPLAN VAP TEMPLATE LISTING

PAGE: 9 DATE: 98-03-24 TIME: 12:23.PM.

WHOLESALER : 194040 FINKLE DISTRIBUTORS, INC. <DIRECT>

TEMPLATE : 800266 80500 WIN MAY .70/2 NO

THOMPLATE SEQ : 0905 SALES LEVEL : 16XXXX

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| LER | RETAIL | ACCT | NAME | ADDRESS | CITY | ST | ZIP | QTY | TAX | CHAIN-ID | SUPPLIER | ACCT | PHONE # | |
| 142201 | 169393 | 620423 | ROBO GAS #509 | 2 WILIMINGTON RD. | LAKE PLACID | ΝÝ | 12946 | | 1 | 2021+0000 | | (518) | 523-8174 | 1 |
| | | | | 155 E BRIDGE ST | OSWEGO | | 13126 | | 1 | · m ₁ | 975177 | (315) | 343-0580 | į |
| | | | JAMIESON CORS CONV | | | | 13495 | | 1 | | 971127 | (315) | 964-7709 | į. |
| | | | PIT STOP #99 | 433 COUNTY ROUTE | | NY | 13069 | | 1 | | 975169 | (315) | 598-8811 | |
| | | | BOBBY T'S INC. | 2640 ROUTE 3E | FULTON | NY | 13069 | | 1 | | 975532 | (315) | 1593-3007 | 1 |
| | | | BREWERTON TRUE VALU | RT 11 & BARTELL R | BREWERTON | NY | 13029 | | 2 | | | (315) | 676-7110 |) |
| | | | SCRIBA MINI MART | 5617 STATE ROUTE | | NY | 13126 | | 1. | | 975706 | (315) | 1342-2398 | 1 |
| | | | | RT 104 & 104B | NEW HAVEN | ИY | 13121 | | 1. | | 975516 | (315) | 963-3694 | Į |
| | | | BAYBERRY MOBIL | 7549 OSWEGO RD | LIVERPOOL | NY | 13090 | | 1 | | 977678 | | 652-7076 | |
| | | | BEAR ROAD MOBIL | VRC ENTERPRISES | NORTH SYRACUSE | NY | 13212 | | 1 | | | (315 | 453-7163 | ١, |
| 162202 | 162238 | 762523 | MINETTO MINI MART | 2737 NY ROUTE 49 | MINETTO | NY | 13115 | | 1 | | 978270 | (315 | 343-2880 |) |
| 162202 | 162236 | 673953 | BILL'S CLEVELAND | 276 STATE ROUTE 4 | CLEVELAND | NY | 13042 | | 1 | | | | 675-8812 | |
| 162202 | 162238 | 334077 | R & R ONE STOP SHOP | 7356 STATE ROOUTE | PORT ONTARIO | NY | 13142 | | 1 | | * | | 298-2185 | |
| 162202 | | 172887 | B J'S CONVENIENCE | 301 W GENESEE ST | AUBURN | ŊY | 13021 | | 1 NYS | | | | 255-3242 | |
| 162202 | 162237 | 762896 | R & J MOBIL EXPRESS | 500 7TH NORTH ST | LIVERPOOL | NY | 13088 | | 2 NYS | and the state of | | | 457-2462 | |
| 162204 | 162226 | 580011 | RED BARREL #11 | 63 MAIN ST | BINGHAMTON . | NY | 13905 | | 1 . | 1872-0000 | | | 724-7319 | |
| 162204 | 162226 | 941738 | RED BARREL #15 | 1454 FRONT ST | BINGHAMTON | NY | 13901 | . :. | 1 | 1872-0000 | | | 722-7509 | |
| 162204 | 162226 | 583890 | RED BARREL #12 | 41 COMMERCIAL DR | JOHNSON CITY | NY | 13790 | | 1 | 1872-0000 | | | 729-2105 | |
| 162204 | 162226 | 369552 | RED BARREL #20 | 503 E MAIN ST | ENDICOTT | | 13760 | | 1 | 1872-0000 | A CONTRACTOR OF THE CONTRACTOR | | 754-8009 | |
| 162204 | 162226 | 423441 | RED BARREL #21 | ROUTE 7 | SANITARIA SPGS | | | | 1. | 1872-0000 | | | 648-2700 | |
| 162205 | 162230 | 699104 | POOJA ENTERPRISES | 4223 MILTON AVE | SYRACUSE | | | | 2 | | 959460 | | 1488-7944 | |
| 162205 | 162237 | 760381 | POPPY'S PLACE | 507 WESTCOTT ST | SYRACUSE | NY | 13210 | | 1. | | | | 474-0699 | |
| | | | | 631 S GEDDES ST | SYRACUSE | | 13204 | | 1 | | | | 1471-4397 | |
| 162206 | 162233 | 762182 | RED BARREL #6 | ROUTE 12, SOUTH | NORWICH | | 13015 | | | 1872-0000 | | | 334-9557 | |
| | | | MANLIUS MOBIL | 325 FAYETTE ST | MANLIUS | | 13104 | | 1 | 1850-0000 | | |)6B2-133(| |
| 162206 | 162234 | | RED BARREL #5 | 408 E MAIN ST | West Winfield | | 13491 | | 1 | 1672-0000 | | • |)822-5785 | |
| 162206 | | | NICHOLS' STORE | RR 1 BOX 476 | DOLGEVILLE | | 13329 | | 1 | | | | }429-3224 | |
| | | | SAKRAN & CESARIO IN | | | | 13057 | | 1 | | | , |)656-7751 | |
| | | | RED BARREL #7 | 325 MAIN ST | ONEONTA | | 13820 | | 1 | 1872-0000 | | |)432-1123 \066-3403 | |
| | | | GAZEBO NEWS | 14 W MAIN ST | MOHAWK | | 13407 | | 1 | | | |) 866-2492) 226-2492 | |
| | | | MARCY DISCOUNT BEV | | MARCY | | 13403 | | 1 | | | |)736-3993 | |
| | | | LYNDON MOBIL | 6898 EAST GENESEE | | | 13066 | | 1 | 1850-0000 | | |)445-9098 | |
| 162206 | 162233 | | RED BARREL #17 | 1 ONEIDA ST | ONEONTA | | 13820 | | 1 | 1872-0000 | | | 1433-1429 | |
| 162206 | | | RED BARREL #23 | RTE 23, SOUTHSIDE | | - | 13820 | | 1 | 1872-0000 | | | 1433-996 | |
| | | | RED BARREL #1 | RTE 23, SOUTHSIDE | | | 13820 | | 1 | 1872-0000 | J | |)432+B881 | |
| | | | B & K CONVENIENCE | 4644 TABERG ROAD | TABERG | | 13471 | | 1 | | 206705 | | 337-751 | |
| | | | PALACE CIGAR STORE | 277 MAIN ST | ONEONTA | | 13820 | | 1 | **** | | | 1432-838! 1637-569: | |
| | | | MOBIL #08545F | 224 W GENESEE ST | | | 13066 | | 1 NYS | 1850-000 | | | - | |
| | | | RED BARREL #18 | RTE 7 & 8 | SIDNEY | | 13838 | | 1 | 1872-000 | | | 1563-252 | |
| | | | RED BARREL #19 | ROUTE 28 | MARGARETVILLE | | 12455 | | 1 | 1872-000 | | | 1586-2520 | |
| | | | RED BARREL #22 | 65-69 BRIDGE & MA | | | 13849 | | 1 | 1872-000 | | | 1369-350 | |
| 162210 | 162233 | 463736 | RED BARREL #24 | WEST & DELAWARE S | WALTON | Ν¥ | 13856 | | 1 | 1872-000 | , | (60) |)865-408: £ | U |
| | | | | | | | | | | | | | | |

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|---|--------------------------------|-------------------------------|-------------|---------|-----|-------|----|----------------|-------------------|---------------------|---------------|----------------|--------|
| | S | | | | | | | | | | | | |
| | (278)426-6222 | | | τ | | 15503 | λN | YNABLA | 1979 WESTERN AVE | MESIMERE CIIGO | | | |
| | TT8T-66E(8TS) | | 0000-6771 | ٤ | | 7530S | ХN | SCOTIA | SAS SARATOGA RD | PSTBO# NUM BHT NO | | | |
| | LLOS-ELL(8TS) | | | τ | | BYOSE | ИÃ | CPOAEBRAIPPE | | LOOR CORNERS GROCER | | | |
| | T068-E98(8TS) | | 0000-E79E | τ . | | 15134 | λN | NORTHVILLE | WVIN V BEIDGE | MORTHVILLE ROBIN SE | 608737 | 762322 | 162303 |
| | 8268-568(815) | | | t | | 15023 | ИХ | DELAUSON | 8413 MEZIERN TPKE | LIEEVANA, S BELEO | LT9L9L | 162324 | 162303 |
| | 2060-746(815) | | 7427-0000 | τ | | 15304 | ÃΝ | SCHEMECTADY | 838 MCCPETFYN SL | EVELERN PARKWAY #70 | 167268 | 162324 | 162303 |
| | 7505-E6E(8TS) | | 7427-0000 | τ | | 15308 | λN | SCHEMECTADY | 1810 AYN AKYNKEN | WIRI CHOSSES #82 | 167243 | 162324 | 762303 |
| | L004-628(8TS) | | | τ | | TSTLL | λN | TRIBES HILL | 1509 WOHYMK DEINE | NYNCX, 2 | 995594 | 162234 | 162303 |
| | £76E-374(8TS) | | 7437-0000 | t | | 12078 | λŃ | GLOVERSVILLE | TS NIAM N 466 | WINI CHIBBEE #15 | 163064 | 162234 | Te5303 |
| | (218) 162-4421 | | | τ | | 75032 | их | NWOTSNHOL | SEC INC: | SNIML | 167103 | T6 553¢ | 162303 |
| | L9ES-294 (8TS) | | | τ | | 15095 | ΧN | NMOTSWHOU | SOO N WARKET ST | DEN'S CORNER DELI | 142559 | 162234 | 162303 |
| | (S18)385-0835 | | | · t | | 15304 | | SCHEMECTADY | TS YNABAA ST | YES WART INC. | 130684 | 162324 | 162303 |
| | 0948-SSE(8TS) | | | t | | 15303 | | SCHEMECTADY | 3300 CYEMEN ED | CARMEN GETTY | 65E +0L | 162324 | 162303 |
| | 4499-294 (8TS) | | | . τ | | 15095 | | COHINCLOMIA | 490 N PERRY ST | JOHNSTOWN BEVERAGE | ¥2500L | 162234 | T62303 |
| | (218) 125-2259 | | | τ | | 13078 | | CTONEFSAILLE | Y6Z AMH IS 800T | WARIANNE'S MINI MAR | 088869 | 162234 | 162303 |
| | 4169-199(815) | | | ī | | BLOZT | | | 3006 RD 1 & RT 3 | FUEL & FOOD | | | |
| | 9675-798 (8TS) | | | ť | 4.0 | | | PATTERSONVILLE | | WARIAWVILLE LAKESID | | | |
| | TZZ8-CLL(8TS) | | | ž | | 12078 | | | eo 1\s erwmood de | O'BRIEN VIDEO | | | |
| | £516-524(819) | | | . т | | 12078 | | | 85 MEST EIGHT AVE | EBICY, 2 | | | |
| | T6VI-38E(8TS) | | | ٤ | | 12308 | | SCHENECTADY | 753 EKIE BUAD | HOTWES & KOGTEK | | | |
| | LT90-29L(8TS) | | | ī | | 13095 | | NWOTSNHOU | ZO4 N PERRY ST | | | | |
| | E778-69E(812) | | | ť | | 75305 | | SCOTIA | | TIMAR'S ENTERPRISES | | | |
| | ZI86-L88(8IS) | | | ī | | | | PATTERSONVILLE | RT 5 SOUTH | COUNTRY CUPBOARD | | | |
| | | | | ť | | 12134 | | | D/B/A COLONEY SAL | WARK COLONEY | | | |
| | 6964-698(815) 8849-198(815) | | | ż | | | | COILDERLAND CE | TE NIAM TEL | COLFDERIVAD GELLA | | | |
| | 6592-898(819) | | . 7815-000D | ž | | | | CENTRAL BRIDGE | RTE 7 & 30A | | | | |
| | | | 0000-LZ#T | τ | 100 | | | ODEENSBURY | GR MOITAIVA RES | | | | |
| | 1276-597(812) | | 1437-0000 | | | 12801 | | Grene Lyrre | | | | | |
| | | | 1422-0000 | τ | 1 | 12846 | | 119 | i i | | | | |
| | (278) e3e-4534 | | - | t | | 12839 | | HODGON LYTES | | TAAM NOSQUH | | | |
| ٠ | (278) 141-0700 | | | ī | | 12803 | | 2 Crens Avers | | THE CORNER DEFI | | | |
| | 8581-26L(8TS) | | | t | | 12803 | | S GENS EVITS | | WINEKEIDE NICEFEYEN | | | |
| | T800-E#4 (8TS) | | 0000-6606 | T | | 12860 | | DOLLEGENIEFE | AALLEY FARM RD | | | | |
| | 0996-969(875) | | 0000-6605 | Ţ | | 59821 | | | WHERST & IROQUIS | | | | |
| - | LEEZ-899 (8TS) | | 1427-0000 | i. T | | | | SOUTH GLENS PA | 3VA ADOTAMAS 2VE | EZ DOSSIL | | | |
| | (278) 142-8105 | | | ī T | | 12845 | | TYKE GEOKGE | | BYITEK DEFI E BYKEK | | | |
| | 0218-899(815) | 951986 | | I. | | 12887 | | MHILEHVIT | | M YAWDAOSE SITSOTUG | | | |
| | .0840-669(8TS) | | | T. | | | | GEVALUE | | | | | |
| | 6886-279(875) | | | _ | | 72832 | | | | | | | |
| | £70£-\$6\${87\$} | 79 (906 | | 5 1 | | 12817 | | CHESTERTOWN | | | | | |
| | 2£02-660(8TS) | | 0000-6609 | - | | | | CHESTERTOWN | | | | | |
| ٠ | 499C-TSE(8TS) | | 0000-6605 | τ- | | 15823 | | NOBIH CEEEK | | | | | |
| ٠ | (607) 563-1321 | | 1872-0000 | τ | | 13838 | | | | | | | |
| | (614) 647-5801 | | | 2 | | 15458 | ΥN | EFFENAIFTE | KT 209 | GOLLAR PETROLEUM | 854579 | LCCG91 | 0.000 |
| • | . 11 manas | ***************************** | A | | ++* | 370 | | **** | conven | NAME | IDOM | JIATAR | MX:: |
| | ACCT PHONE # | ggiiladDS | CHAIN-ID | XAT | YTQ | diz | 43 | CITY | ADDRESS | anan | THE PARTY | ******* | 4400 |
| | | | | | | | | | | | | | |

OBS BIALDARY SALES LEVEL * rexxxx

\$060 : TRANSPORT

: 194040 PINKLE DISTRIBUTORS, INC. <PIRECT> : 800266 80500 WIN MAY .70/2 NO

MHODESTER 2855N\$

DATE: 98-03-24 TIME: 12:23 PM oτ 5YGE:

MORKPLAN VAP TEMPLATE LISTING

PAGE:

2.2 DATE: 98-03-24 TIME: 12:23 PM

WHOLESALER : 194040 FINKLE DISTRIBUTORS, INC. <DIRECT>

: 800266 80500 WIN MAY .70/2 NO TEMPLATE

TEMPLATE SEQ : 0905 SALES LEVEL : 16XXXX

| | RETAIL | ACCT | NAME | ADDRESS | CITY | ST | ZIP | QTY | TAX | CHAIN-ID | SUPPLIER | ACCT PHONE # |
|--------|--------|--------|----------------------|-------------------|----------------|------|-------|-----|-----|-----------|----------|-----------------|
| | | | | | ********** | * ** | **** | | | | ******** | /FACLBOR 3700 |
| | | | SAS SINGH AUTO SERV | | SCHENECTADY | | 12304 | 2 | | | | (518) 393-3737 |
| | | | SNYDER'S SERVICE ST. | | SCHENECTADY | | 12303 | 2 | | | | (518) 356-2265 |
| | | | REID HILL MOBIL | 165 CHURCH ST | AMSTERDAM | | 12010 | 1 | | | | (518)842-4721 |
| | | | CLYDES STOP N SHOP | | | | 12095 | 1 | | | | (518) 762-2990 |
| | | | MINI CHOPPER #64 | 821 NEW SCOTLAND | ALBANY | | 12208 | 1 | | 1427-0000 | | (518)489-8081 |
| | | | MINI CHOPPER #65 | 2248 BROADWAY | SCHENECTADY | | 12306 | 1 | | 1427-0000 | | (518) 372-4960 |
| | | | FULLERS CORNER STOR | | NORTHVILLE | | 12134 | 1 | | | | (518)863-4190 |
| | | | FRANKS MARKET | 261 W FULTON ST | GLOVERSVILLE | | 12078 | 1 | | | | (518)725-7422 |
| | | | HOLMES & KUGLER | 717 NOTT ST | SCHENECTADY | | 12308 | 3 | | | | (518) 382-8477. |
| 162303 | 162234 | | PHILBROOKS MARKET | 27 MAIN STREET | FULTONVILLE | | 12072 | 1 | | | | (518) 853-4722 |
| 162303 | | | KING FOODS 8605 | 1600 WESTERN AVE | ALBANY | | 12203 | 1 | | 2682-0000 | | (518)456-6388 |
| | | | FT PLAIN NEWS | 58 MAIN ST | FORT PLAIN | | 13339 | 1 | | | | (518) 993-4988 |
| 162303 | 162234 | 440243 | CONVENIENT CORNERII | | Johnstown | | 12095 | 1 | | 3643-0000 | | [518] 762-7353 |
| 162303 | 162322 | 472795 | MINI KWIK | ROUTE 30 | amsterdam | NY | 12010 | 1 | | | | (518)842-2537 |
| | | | LEWIES SUPERMARKET | 19 STATE STREET | FORT PLAIN | NY | 13339 | . 2 | 1 | . • | A | (518) 993-4145 |
| 162303 | 162324 | 528013 | ALBANY BEVERAGE | 3899 CARMEN RD . | SCHENECTADY | MY | 12303 | 1 | | | | (518) 355-4370 |
| 162303 | 162322 | 546784 | CONVENIENT CORNER I | ROUTE 30 | BROADALBIN | NY | 12025 | 1 | 1.7 | 3643-0000 | 100 | (518)883-3595 |
| 162303 | 162234 | 558185 | MINI KWIK | 207 W FULTON ST | GLOVERSVILLE | MY | 12078 | 2 | 100 | | +4.5 | (518) 725-5289 |
| 162303 | 162324 | 565311 | UPTOWN BEVERAGE | 1866 ALTAMONT AVE | SCHENECTADY | NY | 12303 | . 1 | | | • | (518)355-2305 |
| 162303 | 162324 | 569644 | J P GAS & MART | 281 ALTAMONT AVE | SCHENECTADY | NY | 12304 | 3 | | | | (518)346-1575 |
| 162304 | 162321 | 175519 | BONFARE FN FD | 2 SOUTH ST | BALLSTON SPA | ИY | 12020 | 1 | | | | (518)885-4443 |
| 162304 | 162321 | 176471 | MINI CHOPPER #71 | 54 CHURCH ST | SARATOGA SPRIN | NY | 12866 | 1 | | 1427-0000 | | (518)584-2770 |
| 162304 | 162322 | 176552 | DICK & JERRY'S | ROUTE 29 & ROUTE | GALWAY | NY | 12074 | 1 | | | | (518)882-9394 |
| 162304 | 162322 | 176553 | VASELS STATION | ROUTE 29 RD 1 | GALWAY | NY | 12074 | 1 | | | | (518) 882-9414 |
| 162304 | 162321 | 176702 | MINI CHOPPER #61 | 91 N MAIN ST | MECHANICVILLE | NY | 12118 | 1 | | 1427-0000 | | (518)664-2520 |
| 162304 | 162321 | 361644 | WEVER MOBIL MART | 219 GUIDEBOARD RO | HALFMOON | ,NY | 12188 | 1 | | | 916379 | (518)383-9189 |
| 162304 | 162321 | 410914 | SCHAGHTICOKE CARWAS | MAIN STREET | SCHAGHTICOKE | NY | 12154 | 1 | | | | (518) 753-4072 |
| 162304 | 162321 | 450796 | WILTON MOBIL MART | 216 BALLARD RD | GANSEVOORT | И¥ | 12831 | 1 | | | | (518) 584-5884 |
| 162304 | 162321 | 484757 | WEVER MOBIL MART | 75 HUDSON AVENUE | STILLWATER | NY | 12170 | 1 | | | • | (518)664-4121 |
| 162304 | 162321 | 553883 | BONFARE FN FD | 488 GEYSER RD | BALLSTON SPA | ŊY | 12020 | 1 | | | | (518)885-7519 |
| 162304 | 162321 | 624483 | U.S. FOOD MART | 118 GARNER STREET | COHOES | ИY | 12047 | 1 | | | | (518)237-0530 |
| 162304 | 162321 | 677775 | GEMMETT RAINBOW | 3775 LEWIS RD | BALLSTON SPA | NY | 12020 | 1. | | | | (518)885-4847 |
| 162304 | 162321 | 689443 | MALTA CORNER | 2465 ROUTE 9 | BALLSTON SPA | NY | 12020 | 1 | | | | (518) 899-3306 |
| 162304 | 162324 | 705684 | NISKAYUNA MOBIL | 1502 BALLTOWN RD | NISKAYUNA | NY | 12309 | 2 | | | | (518)377-3880 |
| 162304 | 162321 | 724732 | GETTY MART #58704 | 253 MILTON & PROS | BALLSTON SPA | NY | 12020 | 1 | | | | (518)884-9533 |
| 162304 | 162321 | 744043 | WEVER CAR WASH | CORNER RT 29 & 40 | GREENWICH | NY | 12834 | 1 | | | | (518) 692-3196 |
| 162304 | 162321 | 747501 | PAULIE PROVISIONS | 12 WASHINGTON AVE | WATERFORD | NY | 12188 | 1 | | | | (518)235-9771 |
| | | | CAPUTO'S APLUS60036 | 521 BROADWAY | SARATOGA SPRIN | NY | 12866 | 2 | | 0362-0101 | | (518)583-4202 |
| | | | LATHAM FOOD MART | 389 TROY SCHENECT | LATHAM | NY | 12110 | 1 | | | | (518) 785-3282 |
| | | | DELMAR BEVERAGE CTR | 242 DELAWARE AVE | DELMAR | NY | 12054 | 1 | | | | (518)439-7275 |
| | | | EMIL'S NEWS | 99 WASHINGTON AVE | | | 12210 | 1 | | | | (518)462-0886 |
| | | | RED BARREL #16 | 1 MAIN STREET | MIDDLEBURGH | | 12122 | 1 | | 1872-0000 | | (518)827-5656 |
| | | | KETCHUM'S GENERAL | RT 143 PO BOX 212 | | | 12193 | 1 | | | | (518) 797-3403 |
| ****** | | | | | **** | _ | _ | - | | | | . 5 |

WORKPLAN VAP TEMPLATE LISTING

PAGE:

12 DATE: 98-03-24 TIME: 12:23 PM

WEGLASALER : 194040 FINKLE DISTRIBUTORS. INC. <DIRECT>

TEMPLATE : 800266 80500 WIN MAY .70/2 NO

: 0905 TEMPLATE SEO SY 65 LEVEL : 16XXXX

TERR RETAIL ACCT NAME ADDRESS CITY ST ZIP OTY TAX CHAIN-ID SUPPLIER ACCT PHONE I .2305 162322 385765 ALBANY NEWS & VARIE 396 CENTRAL AVE ALBANY NY 12206 (518) 427-0271 162305 162322 453011 HAGMART INC 791 NEW SCOTLAND ALBANY NY 12208 958074 (518)458-7854 1 152305 162234 506336 LINDY'S OUICK SHOPP 1 MAIN ST 911065 (607)397-1827 WORCESTER NY 12197 162305 162322 542554 A-PLUS #60009F 0362-0102 1221 WESTERN AVE ALBANY NY 12203 2 (518) 489-1746 162305 162322 571197 HAGMART WEST INC 1181 WESTERN AVE ALBANY NY 12203 958082 (518)438-4794 162305 162234 641092 RED BARREY #2 1872-0000 ROUTE 7 FAST CORLESKILL NY 12043 15181234+4767 162305 162324 653563 HAGMART NORTH, INC. 106 MAPLE AVE VOORHEESVILLE NY 12186 939942 (518) 765-9333 162305 162326 660703 DELAWARE & ELM MOBI 594 DELAWARE AVE DELMAR NY 12054 (518) 439-3682 677846 L&P COLONIAL MARK I RT. 23A 162305 TANNERSVILLE NY (518) 589 - 6330 162305 162326 682879 J&B'S DELI 2510 ROUTE 9W RAVENA NY 12143 (517) 756-2346 162305 162327 693697 GUJAR PETROLEUM 336 E CHESTER ST KINGSTON NY 12401 (914) 331-7286 162305 162326 698974 RAVENA MANI CONVENI RT. 9W & 146 RAVENA NY 12143 (518) 756-3484 162305 162322 700333 OUAIL STREET NEWS ALBANY (518)465-8123 122 QUAIL ST NY 12206 1 162305 162326 718812 AL & ROSE ENTERPRIS 485 DELAWARE AVE ALBANY (510)463-2286 NY 12209 162305 162327 721873 AIS PETROLEUM 585 BROADWAY KINGSTON NY 12401 (914)331-3099 1 729858 COUNTRYSIDE MOBIL (518) 672-1989 162305 MART EAST BERNE NY 12059 1 162305 162328 766856 FT & SAMI, INC. ROUTE 28 & ZENA R KINGSTON NY 12401 949867 (914)679-9436 162305 162326 767885 JANES VARIETY II 149 2ND AVE ALBANY NY 12202 (518)449-2421 162305 162234 785758 WORCESTER CONVENIEN 310 MAIN ST WORCESTER NY 12197 976043 (607) 397-9321 1 162306 162325 176066 BARNA SUPER-DELI 15 CAMPBELL AVE TROY NY 12180 915233 (518)273-6644 162306 162325 176084 WALT'S GROCERY R 47 WASHINGTON ST RENSSELAER NY 12144 (518) 462-3814 162306 162326 176271 DAVE'S MARKET (518) 733-5733 ROUTE 43 STEPHENTOWN NY 12168 162306 178609 UNITED SMOKESHOP 2 E MARKET ST RHINEBECK NY 12572 (914)876-7185 162306 162325 357600 WALT'S GROCERY T 77-81 CONGRESS ST TROY NY 12180 (518) 273-8951 162306 162326 508996 W SAND LAKE MOBOBFI RT 150 & RT 43 WEST SAND LAKE NY 12196 974964 (518)674-8377 162306 162325 514679 WALT'S GROCERY H 109 HAMPTON AVE RENSSELAER NY 12144 (518)462-9100 162306 162326 580521 GREENBUSH TAPE&LABE DBA JIFF E MART 931667 (518)674-0145 AVERILL PARK NY 12018 NY 12037 162306 162326 619795 MINI CHOPPER #86 53 MAIN ST CHATHAM 1427-0000 (518) 392-9550 162306 162327 705374 M&S MART, INC. 6337 RT. 209 & 42 KERHONKSON (914)626-0623 NY 12446 162306 162328 714675 MANI PETROLINE 124 FAIRVIEW AVE HUDSON NY 12534 909634 (518)828-1580 162306 162326 724750 CPF SUNOCO VALATIE 3360 ROUTE 9 VALATIE NY 12184 964684 (518) 784-3314 162306 162325 728378 US MOBIL MART (518) 477-4410 295 COLUMBIA TPKE RENSSELAER NY 12144 1 162306 162326 766887 E-Z MART RT 20 & 22 NEW LEBANON NY 12125 2 930719 (518) 794-7611 162306 162325 774586 EXXON WYNANTSKILL 63 MAIN AVE WYNANTSKILL NY 12198 (518)283-2293 162308 162329 444732 MALWA CORPORATION 266 STATE ROUTE 5 LAGRANGEVILLE 943266 (914)452-3060 NY 12540 162308 162329 701398 GARCHA PETROLEUM CO 127 W MAIN ST WAPPINGERS FLS NY 12590 (914)297-6880 162308 162328 740272 COBBLE POND FARMS ROUTE 82 STANFORDVILLE NY 12581 (914)868-7031 162604 162620 422065 ADAM'S MOBIL 575 WINTON RD N ROCHESTER (716)654-8399 NY 14610 162604 162620 556494 MOBIL ZAMBITO 1495 RIDGE RD E ROCHESTER NY 14621 (716) 266-1113 162604 162620 566893 OUR SUPERMARKET 1115 HUDSON AVE ROCHESTER NY 14621 (716) 544-6346 591256 THE CORNER STORE (716) 271-8050 655 UNIVERSITY AV ROCHESTER NY 14607 162604 1 162604 162630 637155 PAUL'S SERVICE CNTR 735 EMERSON STREE ROCHESTER NY 14613 (716) 458-4650 1 (716)359-2524 162604 162624 647706 KLEE'S MOBIL 3068 E. HENRIETTA HENRIETTA NY 14467 5

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WORKPLAN VAP TEMPLATE LISTING

PAGE:

DATE: 98-03-24

TIME: 12:23 PM

: 194040 PINKLE DISTRIBUTORS, INC. <DIRECT> PROUSSALER : 800266 80500 WIN MAY .70/2 NO

TENGLATE : 80026

CAUSS LEVEL : 16XXXX

| .2 .R | RETAIL | ACCT | NAME | ADDRESS | CITY | ST | ZIP | QTY | TAX | CHAIN-ID | SUPPLIER | ACCT PHONE # |
|--------------|--------|--------|----------------------|-------------------|----------------|----|-------|-----|------|-----------|----------|----------------|
| | | | | | | | | | | | | |
| . 0.2604 | 162620 | 662920 | HUDSON-TITUS SERVIC | 2291 HUDSON AVE | ROCHESTER | NY | 14617 | 1 | | | * | (716)266-9501 |
| 1.0604 | 162624 | 060874 | STEAMER'S MOBIL/F | 690 PITTS/VIC ROA | PITTSFORD | NY | 14534 | 1 | NY\$ | | | (716)248-2821 |
| | | | KLEE'S MRKTPLC MOBI | | HENRIETTA | NY | 14467 | 1 | NYS | | | (716)292-0355 |
| | | | NINETY SIX CONNECTI | RT 96 & MILL STRE | | | 13743 | 1 | | | | (607)659-4066 |
| | | | | MAIN STREET | CHENANGO BRIDG | | | , | | 1872-0000 | | (607)648-2844 |
| | | | RED BARREL #9 | | | | | | | 1015 0000 | | |
| 162605 | 162624 | 576817 | LIL COUNTRY STORE | RT 350 & 31F | MACEDON | NY | 14502 | 1 | | | | (315) 986-3665 |
| 162605 | 162624 | 722996 | THE STATION | 3290 CANADAIGUA R | MACEDON | NY | 14502 | 1 | | | | (315)986-5600. |
| 162605 | 162620 | 268514 | ALMEKINDER JUBILEE | 1228 STATE ROUTE | ONTARIO | NY | 14519 | 1 | NYS | | | (315)524-7001 |
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| | | P. | age break total acco | UNTS 179 | TOTAL QUANTITY | | | 2 | 10 | | | |
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